

Infrastructure section – the unsung heroes!

Barry Edwards reports

This is the only division of Pruce Newman Pipework Ltd that is not 'operational' in the sense that it does not carry out any sales activities. This is not to say that it doesn't perform a crucial role within the structure of the organisation. In effect, its' purpose is to provide supporting functions to the operational divisions. Achievement criteria are measured on various statistical analyses, audit results and targeted financial budgets.

The division is headed by Barry Edwards and briefly comprises of the following:

Dave Todd & Steve Cleveland

The maintenance of safety and quality policies, procedures and practices are essential ingredients of a successful company within the engineering construction industry. The Infrastructure division sets high

standards for these elements and great pride is taken for our performances in these areas. We have ensured that we set ourselves progressive objectives by constantly reviewing our systems and attitudes. It is our consideration that we act proactively in these disciplines.

John Tanner & Colin Lee

The provision of services such as transportation, plant and tooling, PPE and consumable supplies is also managed by the division. Such key activities have to be timely and have direct bearing on contract performances. Premises maintenance and capital investments are also captured by this section of the division.

Dave Todd

A very careful approach is involved with the human

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What does a Reindeer and Pruce Newman have in Common... They both love to party at a certain time of year. See the photographs from this year's party on page 4



PNP MESSAGE

Barry Edwards, Managing Director

Without wishing to tempt fate, I'm pleased to report that we have now gone over 900 days (at time of writing in Dec 07) without a lost time accident associated with our own activities. This is a remarkable achievement. All staff are to be congratulated on their commitment to complying with procedures with an enthusiastic attitude. Please keep this up by maintaining awareness of risk and hazard in the workplace. It should, by now, be second nature to assess risk, and apply the correct application and behaviour to all tasks whether they are routine or special tasks.

The business performance is taking good shape again this year. This follows a particularly hectic summer period. There are, however, some signs of a dip in financial returns in the second quarter.

A high proportion of our contracts are being won outside of our local regions therefore we are expecting best co-operation from all staff for these jobs to be successful. This entails flexibility in the working weeks and patterns, as is commonly required in our industry. We cannot predetermine all the eventualities. To provide continuity of employment, good remunerations and a successful business performance we have to respond to the market demands and customer preferences in this respect.

Director's bulletins have completed their second round. Communications of this type continue to be invaluable in learning the needs and opinions of staff against reasoning of business requirements. At least all site-based staff should have attended a recent bulletin session.

For those who don't already know, after 23 years continuous employment, Keith Johns joins the ranks of staff (Derek Smith & Barry Kay) who are continuing to work with PNP beyond normal retirement age. It looks as if Jimmy Moss may be the next to join them!

After 31 years with the firm, Keith Hunter will have retired at Christmas. Keith has built a highly respected reputation as a senior member of staff and became a great ambassador for the company. I wish him, and his wife Linda, a long and happy retirement. All the company formal and informal celebrations of this event occurred during December 2007.

Finally, I wish all Pruce Newman staff a very Safe, Happy and Prosperous 2008.



STAFF NEWS

SERVICE 2008

5 YEARS

Simon Robb; Scott Mason

10 YEARS

Edd Piggott; Dave Peach;
Pat Russell; Dave Steward;
Paul Sharp; Tim Newman;
Roger Hemmings; Steve Cleveland

15 YEARS

Kevin England; Mark Blaxter;
William Emmett; William Walpole;
Colin Roberts; Jon Edwards;
Viv Edwards

20 YEARS

Phil Barnes; Kevin Fitzgerald;
Graeme Terry; Chris Snowdon;
Tim Moore

25 YEARS

Keith Johns; Adrian Sheard;
Graham Newman

RUSSELL RETURNS

Russell Berry has returned to work on 14th November after being off work recovering from the assault he suffered on 22nd June, which left him in a coma for a month and resulted in him having to have part of his skull removed. He has made a remarkable recovery to date and we all hope this continues, he has to go back to hospital in March to have a skull plate fitted which will result in a further period off work recovering.

GOLF TOURNAMENT

Congratulations to Mark Blaxter and Danny Hunter who won our first pairs golf tournament.

The final was a very close match with one hole being the final winning margin.

Bad luck to Will Emmett and Darren Clubb who came second.

The event seems to be well received, although feedback has been somewhat limited. Please let me know if you would be interested in taking part next year and we will consider arranging a similar event.

There have been various cries of "Bandit" from different quarters but we can look at any dubious handicaps if necessary! (let me know if you have any comments to make)

Tim Moore

Projects – A division of

Tim Moore reports

The Projects division, set up during the early 1990's, when the workload with our regular long term clients was in somewhat short supply. We made a conscious move to bid for more sub-contract work from Main Contractors such as Mowlem, Tilbury Douglas and Crown House.

This division has arguably the most varied work, both in type and location. The industry sectors involved include Utilities such as Water and Power, Petrochemical and Chemical plants as well as Building Services

work, often for public sector end users (schools and hospitals).

Geographically the work of Projects division takes place all over England, with current projects in Somerset, Great Yarmouth and Essex and tenders in Norfolk and Teeside.

Lodging requirement is inevitable at times with Projects work, although it is not true that all Pruce Newman Projects involve working away from home.

The style of work differs slightly from the regular Pruce Newman contracts in as much as we are often dealing with new clients, on new sites and are required to conform to different procedures from those we are commonly used to. This adds to build a wealth of

SAFETY AUDIT SCORES 2006-07 (%)

